

Head of USA

Location: USA (occasional travel to UK HQ and regular travel within the USA)

Summary

Cur8 Capital is an established sharia-compliant wealth manager focused on the mass affluent audience. We offer a full suite of products across cash management, fixed income, real estate, private equity and venture capital. Cur8 is a wholly-owned subsidiary of IslamicFinanceGuru (IFG), one of the world's most prominent Islamic fintechs, designed to help Muslims make smart financial decisions.

We reach millions every month, are breaking our AUM records every quarter, and have a global mission to close the wealth gap for faith-oriented investors, who on average are 20% poorer than the rest of the world. This is a huge market – faith-based investors represent around 25% of the global population – and there is a rapidly growing middle class. We are proud to share the same investors that backed Curve, Monese, PrimaryBid, Onfido, Acorns, and many others.

Who we're looking for

We are planning to set up a new office in the USA and this role is a unique opportunity to lead Cur8's US presence. We are looking for an entrepreneurial, versatile and ambitious individual with direct investment experience, investment management skills, and the ability to drive sales and distribution across the US market.

The ideal candidate is an all-rounder with a track record in professional services or asset management. You may lean more towards a particular skill set – whether deal-making, fundraising, operations, or content/brand-building – but you must be comfortable spanning across them all in a hands-on capacity.

This is a role for someone excited to be both strategic and execution-driven: one day pitching Cur8 to institutional investors, another day negotiating deal terms with partners, another day educating the community in a masjid, and another day creating thought-leadership content to drive inbound interest.

You will initially be building our presence on your own, but with the mandate and resources to grow a team as traction builds.

Caution: we are not your typical asset manager. We don't do suits, face time and internal politics. We care about our mission and we work together to achieve it. That's it.

What you'll be doing

- Leading Cur8's US expansion, owning the strategy and execution for growth across the region
- Distributing our existing suite of funds and investment products to US investors (institutional, family office, HNW, and mass affluent channels)
- Originating, structuring and executing US-based investment opportunities across asset classes
- Acting as first point of contact for US investors, partners and regulators
- Building and managing US-based relationships with fund managers, distributors and intermediaries
- Producing thought-leadership content, representing Cur8 at conferences, and building our US brand presence
- Working closely with the UK leadership team on global strategy, structuring and product development
- Ultimately building and leading a US-based team spanning sales, operations and investment professionals

Key attributes we are looking for

- 7+ years' experience in investment management, private equity, investment banking, wealth management or a related field
- Demonstrated ability to originate, structure and manage deals end-to-end
- Proven track record of fundraising, distribution or business development with institutional and HNW investors
- Strong network in the US investment landscape (family offices, wealth managers, institutional allocators)
- Excellent communication skills; able to inspire confidence with investors and partners
- Operational and entrepreneurial mindset: able to build from scratch, hustle and problem-solve in a startup environment
- Familiarity with Islamic finance is preferable but not essential – you should be prepared to learn fast
- Ability to travel extensively within the US, and occasionally to the UK HQ

Benefits

- Competitive salary + equity package
- Generous self-development budget and an environment where growth is encouraged
- Working on products that make a real difference to society
- Being part of a fast-growth, mission-driven company
- Close interaction with leadership team shaping business goals
- Ability to build and scale your own team in the US

To Apply

Email **Ibrahim@islamicfinanceguru.com** with a covering email and CV.